

Warning up agar lebih teliti membaca harga, discount stock dan tebusan !!!!

TYPE KENDARAAN		HARGA	DISC DEALER	DISC TMBHN	DISC MMKSI	HRG NET
PAJERO 2024	DAKAR 4X2	642,500,000	6,000,000			636,500,000
	GLX 4X4	590,000,000	6,000,000			584,000,000
	DAKAR ULT 4X4	748,500,000	6,000,000	3,000,000		739,500,000
PAJERO 2023	DAKAR 4X2	639,500,000	20,000,000	10,000,000	8,000,000	601,500,000
	DAKAR ULT 4X4 SILVER NON AKSESORIS SISA 1 UNIT	745,500,000	20,000,000	30,000,000		695,500,000
X FORCE 2024	EXCEED CVT PUTIH	387,400,000	20,000,000	10,000,000		357,400,000
	EXCEED CVT SELAIN PUTIH	385,900,000	20,000,000	10,000,000		355,900,000
	ULTIMATE CVT PUTIH	420,400,000	20,000,000	10,000,000		390,400,000
	ULTIMATE CVT SELAIN PUTIH	418,900,000	20,000,000	10,000,000		388,900,000
XPANDER AY 2024 (25 MY)	GLS MT SELAIN PUTIH	273,500,000	5,000,000			268,500,000
	GLS CVT SELAIN PUTIH	282,500,000	5,000,000			277,500,000
	EXCEED MT SELAIN PUTIH	288,000,000	10,000,000	2,000,000		276,000,000
	EXCEED CVT SELAIN PUTIH	292,000,000	4,000,000	3,000,000		285,000,000
	ULTIMATE MT PUTIH (BLACK INTERIOR)	315,200,000	3,000,000	3,000,000		309,200,000
	ULTIMATE MT SELAIN PUTIH (BLACK INTERIOR)	313,700,000	3,000,000	3,000,000		307,700,000
	ULTIMATE CVT PUTIH (BLACK INTERIOR)	328,500,000	5,000,000	2,000,000		321,500,000
	ULTIMATE CVT SELAIN PUTIH (BLACK INTERIOR)	327,000,000	5,000,000	2,000,000		320,000,000
	ULTIMATE CVT PUTIH (BEIGE INTERIOR)	328,500,000	5,000,000	2,000,000		321,500,000
ULTIMATE CVT SELAIN PUTIH (BEIGE INTERIOR)	327,000,000	5,000,000	2,000,000		320,000,000	
XPANDER AY 2024 (23 MY)	EXCEED MT PUTIH	293,500,000	8,000,000	10,000,000		275,500,000
	EXCEED MT SELAIN PUTIH	292,000,000	8,000,000	10,000,000		274,000,000
	EXCEED CVT PUTIH	297,500,000	8,000,000	5,000,000		284,500,000
	EXCEED CVT SELAIN PUTIH	296,000,000	8,000,000	5,000,000		283,000,000
	ULTIMATE CVT PUTIH	328,500,000	8,000,000	10,000,000		310,500,000
	ULTIMATE CVT SELAIN PUTIH	327,000,000	8,000,000	10,000,000		309,000,000
	GLS MT SELAIN PUTIH	269,500,000	15,000,000			254,500,000
	GLS CVT PUTIH	278,500,000	15,000,000			265,000,000
	GLS CVT SELAIN PUTIH	280,000,000	15,000,000			263,500,000
XP CROSS 2024 (23 MY)	MT SELAIN PUTIH	331,500,000	8,000,000	4,000,000		319,500,000
XP CROSS AY 2024 (25 MY)	MT PUTIH	332,500,000	6,000,000			326,500,000
	MT SELAIN PUTIH	331,000,000	6,000,000			325,000,000
	CVT PLUS SELAIN PUTIH	355,500,000	8,000,000			347,500,000

	CVT PLUS PUTIH	357,000,000	8,000,000			349,000,000
XP CROSS AY 2023	CVT PLUS SELAIN PUTIH	351,000,000	15,000,000			336,000,000
TRITON 2024	DC GLS 4X4	453,400,000	10,000,000	3,000,000		440,400,000
	DC HDX 4X4	433,000,000	6,000,000	3,000,000		424,000,000
	SC HDX 4X4	393,500,000	8,000,000	3,000,000		382,500,000
	DC EXCEED MT 4X4	491,700,000	2,000,000	3,000,000		486,700,000
	DC ULT AT 4X4	531,850,000	2,000,000	3,000,000		526,850,000
	SC GLX MT 4X2	311,000,000	10,000,000	3,000,000		298,000,000
TRITON 2023	DC EXCEED MT 4X4	496,700,000	10,000,000			486,700,000
	DC ULT AT 4X4	531,850,000	10,000,000			521,850,000
L300 PU FD	FB CKD	251,500,000	26,500,000		5,000,000	220,000,000

NOTE :

SELISIH BBN BOX L300

7,000,000

PAJERO DAKAR 4X4 SILVER PASANG AKSESORIS, DISC 5 JT, AKSESORIS GRSTIS
SEMUAN AKSESORIS YANG TERPASANG DI XPANDER, DISC 70%
UNTUK UNIT READY STOCK & DO PALING LAMBAT 1 BLN DARI SPK
XPANDER & PAJERO YANG TIDAK READY = TIDAK ADA DISC TAMBAHAN

DISC MMKSI HANYA JIKA ADA EVENT
& WAJIB INOUT DMS

TO : X FORCE DISCOUNT BERLAKU DO MAKSIMAL 31 JAN 24
SALES non INSENTIVE

DISCOUNT UNTUK DO DILUAR KOTA JAMBI WAJIB DIKURANGI SBB :

SAROLANGUN Rp. 500.000,-
BUNGO / MERANGIN Rp. 1.000.000,-
KERINCI Rp. 1.500.000,-

Note : Jangan lupa perhatikan keterangan Delivery

Perubahan pembelian Cash/Kredit Non Paket cash back menjadi 13 jt

Program hadiah mas 2gr Canter tdk diperpanjang di bln April

TAHUN RAKITAN	TYPE KENDARAAN	HARGA	DISC DEALER	DISC TMBHN	HARGA NET	(-) PLAT KUNING
AY 2023	FE71 L N	413,000,000	20,000,000	10,000,000	383,000,000	10,000,000
	FE74 N	478,000,000	22,000,000	25,000,000	431,000,000	10,000,000
	FE74 L N	489,000,000	20,000,000	12,000,000	457,000,000	10,000,000
	FE74 HD N	481,000,000	20,000,000	17,000,000	444,000,000	10,000,000
	FE75 SHDX N	497,000,000	22,000,000	20,000,000	455,000,000	10,000,000
	FE75 SHDX N PTO	499,000,000	22,000,000	20,000,000	457,000,000	10,000,000
	FE84 GN	508,000,000	20,000,000	15,000,000	473,000,000	10,000,000
	FE84 SHDX N	503,000,000	22,000,000	20,000,000	461,000,000	10,000,000
	FE84 GS N	512,000,000	22,000,000	20,000,000	470,000,000	10,000,000
AY 2024	FE71 N	412,000,000	10,000,000		402,000,000	10,000,000
	FE 71 LN	417,000,000	10,000,000		407,000,000	10,000,000
	FE 73 N	461,000,000	10,000,000		451,000,000	10,000,000
	FE74 N	474,000,000	10,000,000		464,000,000	10,000,000
	FE 74 L N	493,000,000	10,000,000		483,000,000	10,000,000
	FE74 HD N	485,000,000	10,000,000	3,000,000	472,000,000	10,000,000
	FE 74 HDS N	473,000,000	10,000,000		463,000,000	10,000,000
	FE 75 SHDX N	497,000,000	10,000,000	3,000,000	484,000,000	10,000,000
	FE 75 SHDX N PTO	498,500,000	10,000,000		488,500,000	10,000,000
	FE 84 GN	512,000,000	10,000,000	3,000,000	499,000,000	10,000,000
	FE 84SHDX N	504,000,000	10,000,000	3,000,000	491,000,000	10,000,000
	FE 84 GS N	513,000,000	10,000,000		503,000,000	10,000,000
AY 2023	FM65 FM HG	881,000,000	20,000,000	104,500,000	756,500,000	10,000,000
	FM65 FL HG	889,000,000	20,000,000	92,500,000	776,500,000	10,000,000
	FM65 FLS	899,000,000	20,000,000		879,000,000	10,000,000
	FM65 FLS HG	899,000,000	20,000,000	97,000,000	782,000,000	10,000,000
	FN61FL HD R	1,082,000,000	20,000,000	62,500,000	999,500,000	15,000,000
	FN62 F HD R	1,290,000,000	20,000,000		1,270,000,000	20,000,000
	FN62 FL HD	1,289,000,000	20,000,000		1,269,000,000	20,000,000
	FN62 FL HD R	1,296,000,000	20,000,000		1,276,000,000	20,000,000
	FN61 FL HD R SLT	1,092,000,000	20,000,000		1,072,000,000	15,000,000

**DISCOUNT HARGA FUSO
UNTUK DI KONFIRMASI
ULANG SESUAI STOCK
YANG BERLAKU**

	FN62 FL HD SLT	1,299,000,000	20,000,000		1,279,000,000	20,000,000
	FN62 FL HD R SLT	1,306,000,000	20,000,000		1,286,000,000	20,000,000
AY 2024	FM65 FM HG	881,000,000	20,000,000		861,000,000	10,000,000
	FM65 FS HG	878,000,000	20,000,000		858,000,000	10,000,000
	FM65 FSL	885,000,000	20,000,000		865,000,000	10,000,000
	FM65 FSL HG	901,000,000	20,000,000		881,000,000	10,000,000
	FN61 FL HD	1,077,000,000	20,000,000		1,057,000,000	15,000,000
	FN61 FS	1,044,000,000	20,000,000		1,024,000,000	15,000,000
	FN61 FL	1,051,000,000	20,000,000		1,031,000,000	15,000,000
	FN62 F HD R	1,278,000,000	20,000,000		1,258,000,000	20,000,000
	FN62 F HD	1,285,000,000	20,000,000		1,265,000,000	20,000,000
	FN62 F HD R MINING	1,330,000,000	20,000,000		1,310,000,000	20,000,000
	FN62 FL HD	1,289,000,000	20,000,000		1,269,000,000	20,000,000
	FN62 FL HD R	1,296,000,000	20,000,000		1,276,000,000	20,000,000
	FN61 FL SLT	1,059,000,000	20,000,000		1,039,000,000	15,000,000
	FN61 FL HD SLT	1,085,000,000	20,000,000		1,065,000,000	15,000,000

HARAP KOREKSI ULANG
KE PRICE LAST ASLINYA
KRN MANUSIA TAK
LAPUT DARI SALAH

SELISIH BBN	BOX	TANGKI		DUMP	LODGING
CANTER (FE)	9,000,000	14,000,000		8,000,000	9,000,000
FIGHTER (FM & FN)	9,500,000	17,500,000		9,500,000	13,000,000

SELISIH BBN	TOWING	FLAT DECK		ARM ROLL
CANTER (FE)	8,000,000	8,000,000		8,000,000
FIGHTER (FM & FN)	10,000,000	10,000,000		

CB PEMBELIAN CASH	13,000,000	CANTER YG TDK READY		
CB NON PAKET CANTER	13,000,000			
CB NON PAKET FIGHTER	23,000,000	FIGHTER YG TDK READY		DISC 5 JT
KAROSERI STS	59,000,000	INCTV SALES	800,000	(SPK NOV)
KAROSERI ADS	65,000,000	INCTV SPV	200,000	(SPK NOV)

(TYPE LAIN SESUAI DISKON PRICE LIST)

DELIVERY DI CABANG :

Sarolangun tambahan harga Rp. 500.000,-
Muara Bungo / Merangin tambahan harga Rp. 1.000.000,-
Kerinci tambahan harga Rp. 1.500.000,-

